

**ELEVATE YOUR CAREER WITH
THE BEST IN THE BUSINESS
AIM HIGH**



Commercial

A COMMERCIAL REAL ESTATE POWERHOUSE

**Michael Saunders
& Company®**

LICENSED REAL ESTATE BROKER



Our Leadership - in every sense

At Michael Saunders & Company® there is an experienced professional at the helm of every agreement, every negotiation, and every transaction.

This has contributed to our success for 40 years and transformed opportunity into achievement. Developers, builders and investors just like you seek out our leadership for knowledge, insight and expertise, and we welcome them to our offices to provide just that. This is the way it has been since 1976, and the way it will remain into the future.

Allow us to leverage this strength for you and join those who have chosen us to lead them to success in the commercial real estate market.

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At Michael Saunders & Company, we're not just building portfolios—we're shaping communities and driving economic growth across the region.

As a Commercial Real Estate Advisor with us, you'll join a dynamic team of industry leaders who thrive on innovation, collaboration, and delivering exceptional results for our clients.

With nearly 50 years of excellence in the real estate market, our reputation opens doors to unparalleled opportunities, giving you the platform to elevate your career while making a lasting impact.

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Why Choose Us?

We empower our advisors with cutting-edge tools, robust marketing support, and a culture that celebrates ambition and rewards success. Whether you're negotiating high-stakes deals, advising on investment properties, or guiding clients through complex transactions, you'll have the resources and mentorship to excel.

At Michael Saunders & Company, your potential is limitless.

Career Advantages

If you're looking to take your career to the next level, here's why MS&C Commercial is the right place for you:

1

Industry-Leading Training & Support

We provide hands-on mentorship, ongoing professional development, and cutting-edge tools to ensure your success. Whether you're a seasoned professional or new to the industry, we equip you with the knowledge and skills to thrive.

2

Lucrative Commission Structures & Incentives

We believe in rewarding hard work and success. Our competitive commission plans and bonus incentives allow you to maximize your earnings and reach your financial goals. Additionally, we offer company-paid CoStar & LoopNet membership at the Silver level, company-paid signs, a company-paid Buildout account, TCN membership, and a marketing credit for qualified listings.

3

Exclusive Market Insights & Cutting-Edge Technology

Gain access to top-tier industry data, advanced CRM systems, and marketing tools that give you an edge in closing deals efficiently and effectively.

4

Strong Brand & Reputation

MS&C Commercial is recognized for its integrity, market expertise, and commitment to client satisfaction. Being part of our team means aligning with a respected and trusted brand.

5

Collaborative & Growth-Oriented Culture

We foster a supportive and high-energy work environment where collaboration is encouraged. Join a team that celebrates success together helping each other grow.

6

Unparalleled Networking & Deal Flow

Leverage our vast network of investors, business owners, and property developers to access high-quality deals and expand your client base.

7

Flexibility & Independence

Enjoy the freedom of running your business with the support of a top-tier firm. At MS&C Commercial, you have the autonomy to build your career while benefiting from our extensive resources.

Are you ready to elevate your commercial real estate career with MS&C Commercial? Join us and experience the difference of working with a firm that invests in your success.



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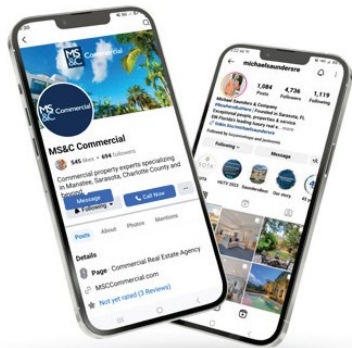
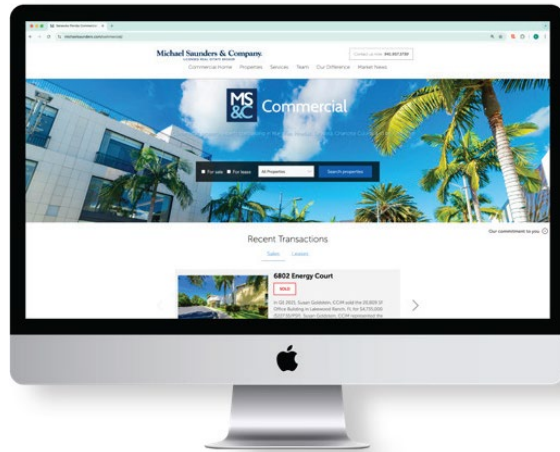
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Marketing

We do whatever it takes to reach the right people in the right place at the right time through various channels such as listing syndication, social media, email, exceptional photography and video, and printed marketing collateral. Bottom line: We provide the kind of exposure that gets results.



Listing syndication: All sale and lease listings are hosted and digitally promoted across dynamic sites, including MichaelSaunders.com, Costar, Loopnet, Moody's Analytics, TCN Worldwide, and CREXi

Social Media: Promoting the listing across various social media platforms can target potential buyers by specific demographics, behaviors, interests, and locations.

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THE DIFFERENCE IS IN THE DETAILS

We are consistently ranked in the top 10% of real estate companies worldwide in residential, commercial, and new homes property types, affording our customers an extensive network of potential buyers on a global scale.

We boast one of the largest groups of top producing commercial sale advisors in the region, specializing across all segments in a variety of price points.

Successfully connecting buyers and sellers on Florida's Gulf Coast for measurable results for more than 45 years.

Locally owned, nationally respected and internationally renowned

23 branch offices in Manatee, Sarasota and Charlotte counties giving access to more than 600 agents and their investor/business customers.

DAVID PERRY, DIRECTOR
Commercial Sales and Leasing

Office: 941.957.3730
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Mobile: 239.249.4978

Over the past 40 years, Michael Saunders & Company® has built an unmistakable brand that without question sets us apart. However, we do not rest there.

A highly competitive market demands innovation, creativity and foresight, with both a respect for the traditional and a passion for the latest strategies.

Quite simply, we ensure the kind of exposure that gets results.



WHAT MAKES US DIFFERENT IS
WHAT MAKES THE DIFFERENCE

SALES | LEASING
MANAGEMENT



Michael Saunders & Company
Licensed Real Estate Broker

Marketing

Email: Weekly emails promoting new listings and highlighting sales/leases; property promotion emails through Buildout, Moody Analytics, and CoStar; and potential TCN Brokerage Network to showcase properties nationwide.

Marketing collateral:

Property promotion through captivating marketing materials such as brochures, flyers, ads, postcards, reports, etc., created via internal platforms (Buildout and MSC Creative Studio) and our in-house marketing team.

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Networks

Having a robust network is essential for success in commercial real estate. Our dynamic network includes:



Local Realtor Boards, Chambers of Commerce, Economic Development Councils, The Commercial Investment Division (CID) of Sarasota Realtors, memberships in the International Council of Shopping Centers (ICSC), Building Owners and Managers Association (BOMA), and National Association of Industrial and Office Park Owners (NAIOP).



TCN Worldwide: TCN Worldwide, a network of independent commercial real estate firms, offers comprehensive global real estate solutions. With over 1,500 brokers in 200 markets, TCN provides expert advice and a single point of contact, ensuring personalized service.



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